Call to order at 10:03am

Attending: Jim Soltesz, Abba David Poliakoff, William Grant, Jim Brady, Suzy Ganz, Blackie Bowen, Jennifer Rhodes

Not Attending: Jay Steinmetz, Jay Baldwin, Henry Gilford, Lt. Governor

Abba Poliakoff call to approve minutes from meeting on September 10th – Central Maryland
- Motion to approve
- Minutes approved

Opening Remarks by Abba Poliakoff
- Mission is to transform Maryland into a business friendly state
- To accomplish this we need to recommend regulations to the Governor
- Eliminate duplications of regulations
- Leaders of Depts. have led this mission, need to have a customer related atmosphere
- Express appreciation to do so
- The purpose of what we are doing to reduce unnecessary regulatory burdens
- Enhances capital and employment
- Is a win win for all

Jim Brady emphasizes to make regulations specific

Richard asks small business owners to speak first
- Encourages them to share with the commission the challenges they are having

Luis Gutierrez, Dream Management, Inc.
- Built a company that is 100 employees
- Next phase of company is trying to compete in MD marketplace with other companies
- Has contract with MD Transit Administration
- This contract, wants MD to be open for business
- Specifically speaking about bonding, that only companies

Bill Grant asks what type of bond?
- Performance, bid bonds
- Two miles from MTA facility
- Working as subtracting for all these companies
- Have fought in front of BPW
• Luis goal is to be a prime contractor

Abba recommends to lay out in writing the particular bonding requirement, location requirements
• Send copy of the RFB Luis goal is to be a prime contractor

Pradeep Ganguly, Executive Vice President, PGCEDC
• In our view the regulatory environment has significant impact on the state
• We work closely with supply development division, Dept. of Transportation, and Public Works
• DIPI was created in 2011 in first term of Rushern Baker
• Streamline all county government and agencies
• Prince George’s County of of inspections one stop for regulatory
• Combine functions and staff of regulation and development
• Rushern Baker wants to make meaningful contributions and streamline the regulatory process
• Work close with businesses, land use development attorneys, etc.
• Visited 200 of top employers in Prince George’s county
• Counted a total of 4,000 jobs that would come to Prince George’s County
• In our view would not happen without leadership of Rushern Baker
• Pleased that Governor and administration has made regulatory environment a top issue
• Two main fields:
  o Excessive regulations and redundancy
  o Believe MD needs a paradigm shift
• This will expand jobs and expand our tax base

Jim Brady what are the specific regulations?
• Jim Brady wants obsolete regulations to be shown

Larry Towell, County Executive Allan Kittleman
• Wants to create a culture of customer service
• Doesn’t have specific regulations
• More importantly is attitude of service yes attitude of service
• Fast track process to commit to speedy reviews
• Advocate for small business

John Corkill from Corkill, Cush, and Reeves
• Started private practice after architecture school
• Marched with MLK
• For 20 years have been fly on the wall to regulate architects of the state to regulate
• DLLR is in charge is public safety and welfare
• Registered under Maryland law to develop buildings and important parts of building
• DLLR worked with board of engineers to develop a report drawing where engineer is required and should require seal of engineer
• Architects no longer qualified in 2002 – DLLR
• Mechanical electrical engineer needs to sign and seal their work

Jim Brady asks Sec. Schulz if this board exists
• Sec. Schulz doesn’t disagree that things may have happened in the past to create hurdles for licensing boards

Mike Wagner, Engineer
• Here to discuss streamlining regulations
• Delays associated
• Difficult to keep workforce in place to review things in a timely manner
• Want to improve economy of Maryland
• Hire third party reviewer
• Prince George’s county permits have adopted project that has worked quite well
• Applicant can hire firm
• Instead of waiting
• Review plan in more timely process
• At completion of review company can still look at it, but job is much faster
• Third party reviews have been used for building, etc.
• Used for civil engineering
• Efficient operation and doesn’t cost the state anything, allows ebb and flow of the economy
• Suggests that we put third party review process

Brad Frone
• Works for Prince George’s County Executive
• Oversees a lot of permitting agencies
• Find person who wants to enforce rules instead of improve rules
• 3rd party peer review is where outside entity reviews a plan
• Make sure large market of folks can provide a service
• Transportation it could be expanded
• Secretaries have done a lot of good work
• MDE needs to staff up significantly to look at peer review
• From a state to a county level
• Look at access permits
• When you would be required to submit
• Many counties have the same experience they have
• Should be county based
• All of these improvements should be through local based advocacy system
• Sec. Rahn had one

Jim Soltesz said he knows there has been discussion with Sec. Rahn
• When tests will actually be required
Peter Gallerizzo, Civil Designs Systems
- Couple of rules he wants to pick on
- The counties are not on a coordinated effort
- Montgomery 3rd party footing, slabs, won’t allow you to do framing
- 3rd party is good for contractors and developers
- Do in one day what might require mobilization
- MD 2000 storm water ordinance not one professional engineer, or with science background.
- Needs more clarity
- Need to get response to comments in
- As a surveyor and engineer he can’t locate the end of the forest in Montgomery Co.
- Coursework and go the DNR route
- Work program through education

Kathleen Maloney, Maloney and Associates
- From a development and building standpoint not amending the code
- We use the international building codes – more openness to amending codes
- Piece of legislation that passed last year on the energy code
- Allowing flexibility on energy code
- Believe strongly that any policy that results
- MS4 program is very interested in have the Co. succeed very interested in talking to MDE for restoration
- Differences in components

Julie Verratti, Denizens Brewing Co.
- Owner of Denizens Brewing Co.
- Every month follow excise taxes
- Upset about format you have to pay in
- Would like to submit the paperwork online and not by the mail

Kirk Megginson, MBE
- Minority enterprise
- A lot call him to participate on contracts
- Ran into problems with licensing
- Tried to get licensing
- A lot of smaller companies are not able to develop and grow
- Trying to make it easier for people who have these permits to get licenses that are needed
- Make it easier to get license

Sec. Schulz believes he’s talking about the forestry license board, about 200 licensed foresters in the state
- Most are DNR employees
- Looking at possibilities
Robert Brewer, Lerch, Early, and Brewer
- Shouldn’t have dichotomy that we frequently have
- Real estate developer
- Past chamber of commerce chair
- The state like credit card companies look at interest rates
- Wide disparity, not an income tax or corporate tax issues

Leslie Weber, Suburban Hospital
- Montgomery Co.
- Suburban hospital has been an affiliate of Johns Hopkins
- In 2004 HSCHC – document report for health benefits of community
- Compile into benefits report
- End result is to quantify end results of communities
- MD requirement pre date the federal requirement
- Federal government came out with requirement in 2009
- Hospital could have state government use

Gregory Davis, Business agent for Local Union 602
- Questioning there is no type of enforcement for licensing the state
- Could prevent a lot of other issues in the state

Sec. Schulz explains apprenticeship council wants to register a council to provide them jobs at the end
- Training council will approve and register with the county government

Nancy Chappell, ProCoat App
- Small specialty business with roofing and air condition
- Has had a lot of difficulty with being paid by state agencies for work
- Presently they are owed money on government jobs
- Former administration had a roundtable to discuss issues that small businesses are having and the issue is that they are not being paid
- When not paid can’t be vendors or employees
- Husband has had 40 years of business
- GOMA said each work within the entity
- She has not been able to get face time for anyone to look at her case
- Asking for several weeks
- The owner has paid the general contractor and they have a non-disclosure contract
- All the contracts flow down
- Compliance officers should go out and investigate, find out facts until a decision is made

Joe Sheppe, Fire Protection Engineer
- Rescind requirements for professional hours for engineers
- Burdensome and unnecessary
- Professional engineers have to be licensed professional engineers
• Requirement is inherently unfair
• Exemptions at the federal level
• The reality there was no demonstrated need that improvements have been made whether ethics or building design
• The cost to the professionals who practice
• Cost state 27 million dollars for engineers in the state of Maryland

Jim Brady, Where does one go for these requirements?
• Dept. of Labor to consider it
• Continuing education requirement implemented in 2011

Shirley Appleby, Branch Banking & Trust
• Tax related
• She sent in testimony
• Complicated issue
• Clients don’t know how to implement the requirement
• Will forward information to Augustine Commission

Jorge Ribas, Mid-Atlantic Hispanic Chamber
• Immigrant came to the US
• Represents the Mid-Atlantic Hispanic Chamber
• Started in Frederick MD
• Many complain about business climate in MD
• Some have legitimate reasons to complain
• Complains about being misled into buying a home
• When you look at presidential debate people don’t trust government
• A lot of people who come with tremendous knowledge of construction
• People complaining about how to become certified
• Fail to see level playing field
• Change the dynamics of Maryland
• The test to be a carpenter or residential is not related to the work you do
• More and more want certifications, but need more competition so they can have opportunity over contracts

Alan Schneider, Howard Co. Citizens Association
• Talking to citizens across the county
• There are several problems
• Retired couple in Howard Co. wanted to build a two car garage took 50,000 and two years
• Another woman has 50 acres and wanted to build a house for her son, but with regulations and cost she wasn’t able to
• Uniformity of regulations that apply
• Need to look at scope and what regulations apply
• Development on small piece of property would not have been allowed to
• Strong standards that need to be adhered to
• If standards were said at the outset it would help developers
• It is simple to combine regulations to make it more cost effective and small business and citizens would not be as adversely affected
• Compliance with the standards is critical
• Proposed regulations several years ago to have developers say what regulations apply

Nick Zaico, Maryland Public Policy Institute
• Has studied numerous codes
• Will send in on website

Bob Forazee – Mid Atlantic Farm Credit
• What we see driving it is time frame each agency has to respond to time frame
• Suggestion is to take a look at process
• Dept. of Planning administers this
• Transmit paper back and forth
• Expedite the process
• Approaches on multiple front

Julia Hoffman, Vice President of Prince George’s Chamber of Commerce
• Focus is chamber success
• Focus on rules and regulations and policies
• Part of our legislative agenda is efficiency of government
• Came today to listen to comments of others and get comments from members

Rich Parsons
• Runs consulting firm
• Several specific comments he wants
• 28 acre requirement – heard from Mr. Brewer
• Don’t have a regulatory process in place to address this
• One size all approach many times the state will implement guidelines that are meant to be guidelines are meant to be voluntary guidelines because they will be taken as requirements
• Say this is not a requirement
• That flexibility is not there
• Very difficult to go back
• Very involved in future and current regulatory process
• Dept. of Planning was sub planning dept.
• Continuous mission created by the state that should be reserved to the counties
• Primary regulatory should be in the counties

Motion to adjourn 1:35pm